Cabinet	Member

Cabinet Member for Adult and Community Services

Cabinet Member for Children, Young People and Schools

Procurement Title

Provision of Maintained Equipment Service

Procurement Option

EU – Open Tender

New or Existing Provision

Existing – the current contract expires on 31 March 2017.

Estimated Annual Contract Value and Funding Arrangements

The estimated annual cost for arrangements for supply, installation and maintenance will be estimated at $\pm 1,500,000$.

This is funded by the District Councils administered by the Disabled Facilities Grant (DFG).

Contract Duration

Initial period of 3 years with an option to extend the Agreement beyond the initial term, for any number of agreed periods, to a maximum of a further 2 years. The Agreement term will match the period of the current DFG funding commitment

Lotting

The Maintained Equipment Service will be separated into four lots.

- Lot 1 Stairlifts
- Lot 2 Vertical through floor lifts
- Lot 3 Ceiling track hoists
- Lot 4 Specialist toilets

Evaluation

Quality Criteria 70% Financial Criteria 30%

Of which Social Value will form 5% of the quality criteria, the objective will be focused on promoting training and employment opportunities for the people of Lancashire.

Contract Detail

Lancashire County Council provides a service to District Councils to supply, install and service equipment such as stairlifts and track hoists. In providing these services Lancashire County Council currently manages a number of supply and maintenance (service/repair) contracts, for the provision of large pieces of equipment that are funded by the District Councils through the Disabled Facilities Grant (DFG).

The current contractual arrangements include purchase, installation and servicing with an initial warranty coverage of between 12 months and 5 years dependent upon the equipment type and funding district. The current contractual arrangements are

Cabinet Member

Cabinet Member for Adult and Community Services

Procurement Title

Provision of Crisis Service In Central Lancashire

Procurement Option

OJEU – Open Tender

New or Existing Provision

Existing – the current contracts will expire on 30th June 2017.

due to end on 31 March 2017.

As there is a continuing requirement for maintained equipment and with the funding arrangements through the District Councils set to continue, a new Framework Agreement is needed to meet ongoing requirements. The new Agreement will have an initial term of three years with the option to extend for up to maximum period of a further two years.

The Framework Agreement will cover initial purchase and subsequent servicing, repairs, parts, labour and emergency call out.

The warranty for the equipment will be increased to cover a 10 year period and include all maintenance, service, and repair and call out requirements. This will provide the Council with reduced administration, servicing and maintenance costs.

Historical spend indicates that there will be an anticipated annual spend in excess of \pounds 1,500,000 with a total spend over the five year term of the Agreement of an estimated \pounds 7,500,000. The Framework Agreement will be put in place following the completion of a competitive tender procedure that will be compliant with the Public Contracts Regulations 2015.

Arrangements for existing equipment where LCC retains responsibility for servicing maintenance and repairs will continue on a separate service contract.

Estimated Annual Contract Value and Funding Arrangements

The estimated annual cost to LCC is between £600,000 and £739,000, dependent upon the hourly rate of the successful tenderer. Any additional cost to LCC will require further budgetary approval.

The annual contract value could increase up to £2,000,000 subject to continued CCG funding.

This is made up of:

LCC Adult and Community Services Budget:	£600,000 - £1,200,000
CCG funding:	£0 – £800,000

Potential total contract value: £10,000,000.

A range is given for the value as there will be flexibility for block hours to be varied in order to mitigate the impact of seasonal pressures or utilise varying funding provided by CCG's.

Contract Duration

Initial period of 2 years with an option to extend the contracts beyond the initial term, for any number of agreed periods, to a maximum of a further 3 years.

Lotting

This procurement represents the third Lot of the Lancashire-wide Crisis service. The procurement for the North and East Lancashire services have already been approved.

Evaluation

Quality Criteria 60%	Financial Criteria 40%
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Of which Social Value will form 10% of the quality criteria, the objective will be focused on promoting training and employment opportunities for the people of Lancashire.

Contract Detail

Crisis Services are a domiciliary care service providing support and care for adults in their own homes when an acute situation occurs and who without additional intensive support would normally be admitted to hospital or residential care. The goal is to enable the Service User to remain in his or her own home during the period in which support is required and to return to their previous independent state where possible.

The principal aims of the Crisis Service are to:

i) Provide short-term personal care and practical support to enable Service Users to remain safe and secure in their own homes for as long as is practical and according to their wishes. ii) To provide a Service, which is responsive, reliable and flexible to meet the needs of Service Users, as identified throughout the period of intervention.

The services will be available 24 hours per day, 365 days per year.

There is a much higher demand for Crisis Services in Central Lancashire than East and North Lancashire, due to the increased population.

The contract will be let on a block purchase arrangement, with a minimum guaranteed level of hours per week. There will be flexibility for these block hours to be increased in order to mitigate the impact of seasonal pressures or utilise funding provided by CCG's.

Initially the contract will be let on the basis of 948 hours per week. Dependent upon the hourly rate of the successful tenderer this will equate to an estimated annual cost in the range of \pounds 600,000 (based on an hourly rate of \pounds 12.17) to \pounds 739,000 (based on an hourly rate of \pounds 15.00).

The existing Crisis and Rehabilitation Service contract for Central Lancashire has, for historical reasons, integrated crisis services with rehabilitation services. The crisis element of the contract will now be procured separately to the rehabilitation element. This procurement for the crisis Central Lancashire contract will be consistent with those services currently being procured for the East and the North of the County.

The rehabilitation element of the current contract is intended to be incorporated into the forthcoming Reablement Services procurement, anticipated to be tendered in January 2017, with new contracts intended to commence July/August 2017.